

WHAT'S YOUR NEXT MOVE?

WE CAN HELP...



- If a company is at a strategic **fork in the road**
- If a **company is ready to be acquired** or wants to get ready
- If a company is operating materially **off-plan**
- If a company is failing to create **appropriate value for stakeholders**
- If stakeholders are looking for a **third party assessment**
- If **market analysis** is required to determine next steps
- If there has been an abrupt **departure of key management**
- If deep **scientific and technical domain expertise** is required
- If a company wants to sell or **license a product line or IP**
- If an investor needs **outsourced diligence or an operating partner**
- If an academic institution wants to **enhance underperforming assets**



THE KIRCHNER DIFFERENCE



* team members combined years experience per sector

- One stop, customized resource for SME and their investors
- Proprietary combined domain and process approach
- Helped create, enhance, recover and realize value for 30+ years
- Boutique, individual attention, client service focused
- Strong culture and values
- Manage assets for some of the world's largest insurance companies, commercial banks and institutional investors

"We will use Kirchner again without hesitation."

- Vincenzo La Ruffa, Private Equity Investor

SERVICES

- **M&A** - sell and buy side transaction advisory
- **Assessments** - strategic reviews, pros/cons, go forward options
- **Corporate Development** - licensing, strategic partnerships
- **Business Development** - commercialization, marketing
- **Operational Support** - interim management, workouts, turnarounds, diagnostics, strategy support
- **Diligence** - outsourced due diligence for investors
- **Portfolio Management & Support** - underperforming, remnant