

FUND ADVISORY  
SERVICES

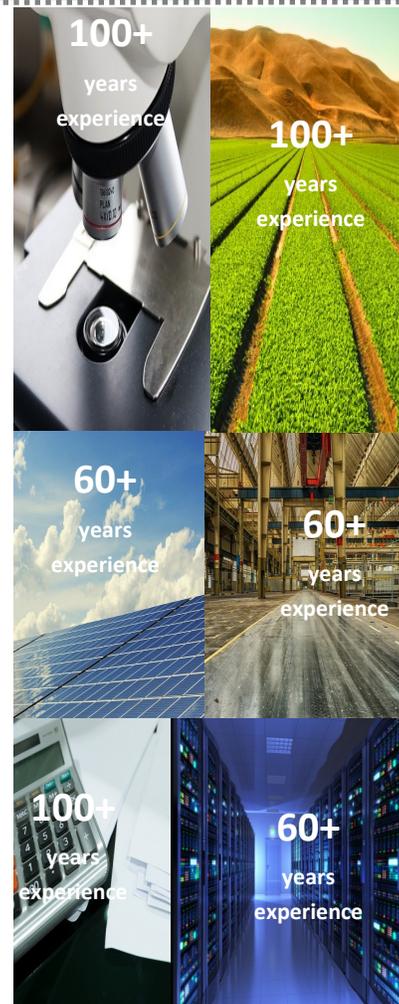
**[k]** KIRCHNER GROUP  
TRADITIONAL MERCHANT BANKING SINCE 1985

# WE CAN HELP YOU AND YOUR PORTFOLIO COMPANIES

We have a rare combination of perspectives, extensive operational expertise, deep experience across a broad range of industries and the seasoned perspective of successful investment managers that can help you and your portfolio.

## THE KIRCHNER DIFFERENCE

- Every engagement is **tailored** to client's specific needs
- **One-stop** resource of services
- A **'fund' perspective** when working with individual portfolio companies
- Provide resources to direct investors, when and where needed **avoiding high management fee structures**
- **Supporting** the work you do
- Asset management clients include family offices and some of the **world's largest** insurance companies, commercial banks and institutional investors



\* team members combined years experience

*"Kirchner was able to step into a complicated situation involving operational problems, management issues and differing agendas amongst investors and develop a comprehensive, practical "Turnaround" plan.*  
- PE Investor

*Kirchner's work was characteristically excellent, insightful, and very helpful to us as we assess which next steps to take with one of our portfolio companies.*  
- PE Investor

**Blair G. Kirchner**  
Managing Director  
bgkirchner@kirchnergroup.com  
+1 (205) 313.0784 x 202

.....  
© Kirchner Group

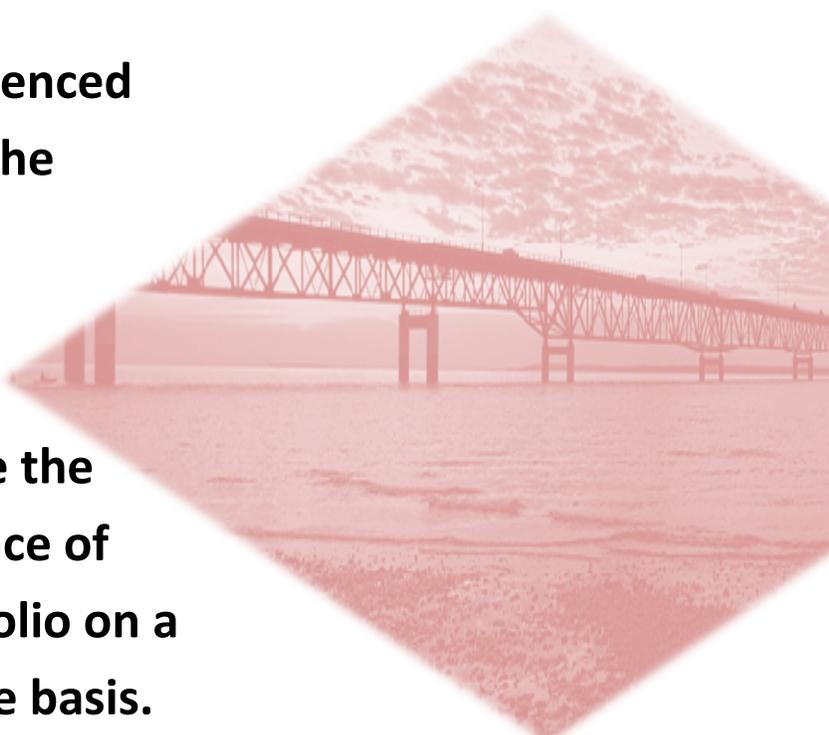
PO Box 977 Gadsden AL, 35953 USA  
+1 (205) 313.0784  
info@kirchnergroup.com  
www.kirchnergroup.com



**30+** year track record of assisting funds and individual companies to create, enhance, recover, realize value.

- ◆ private equity funds
- ◆ family offices
- ◆ venture capital funds
- ◆ fundless sponsors

**Our experienced team has the depth and breadth of skills to improve the performance of your portfolio on a sustainable basis.**



### ADVISORY SERVICES

#### Outsourced Operating Partner

- Operational diagnostics
- Operational advisory support
- Interim senior management
- Workout and turnarounds
- Exit preparation
- Diligence

#### Other Services

- M&A advisory
- Corporate development
- Licensing, distribution & joint venture agreements
- IP strategy

#### Origination

- Leverage the Kirchner team and network
- We have extensive contacts
- Experienced perspective on opportunities
- Disciplined screening process