

COULD [100+] YEARS EXPERIENCE HELP YOU GROW & REALIZE VALUE?

Our dedicated health and life science team has unparalleled experience across the industry and strong relationships with the majority of the strategics. This enables us to know the trends and strategies that can help lead your company to success and optimize its value.

THE KIRCHNER DIFFERENCE

- **One-stop** resource of services but not one size fits all
- Unprecedented **industry experience and network**
- Boutique firm **designed for focused, high touch** service
- Helping you **decide** your path forward
- Experienced **operators, advisory experts** and proven asset managers
- Create value across the **entire company lifecycle**
- **International reach**, local execution

ILLUSTRATIVE ENGAGEMENTS

DENALITM
THERAPEUTICS

JUNOTM
THERAPEUTICS

Kirchner Group advised the primary founding investor on due diligence for two of the largest ever Biotech financings: Juno Therapeutics ('Series A/B' \$310M) and Denali Therapeutics ('Series A' \$217M)

"Your **decades of experience** in wound care industry is impressive, and I can think of so many ways in which you can help us grow."

Ankit Agarwal, PhD, CEO Imbed Biosciences Inc.

"We recently retained the services of Kirchner Group due to a **high level of confidence in their abilities** to identify satisfactory prospects for licensing our recently patented intellectual property along with maximizing its value. Kirchner's highly successful track record in related areas has generated a lot excitement in our organization."

Greg Stephens President, The Capstone Medical Products Group

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Our industry knowledge paired with our deep operational experience offer significant value add to your company or investment.

AREAS OF SPECIALTY



Including: Immunology, wound and skin care, imaging, as well as diabetes and obesity

***Extensive IP
expertise
having
assessed
more than
2,000
technologies***

SERVICES

- **M&A** - sell and buy side transaction advisory
- **Assessments** - strategic reviews, pros/cons, go forward options
- **Corporate Development** - licensing, strategic partnerships
- **Business Development** - commercialization, marketing
- **Operational Support** - interim management, workouts
- **Diligence** - outsourced due diligence for investors
- **Portfolio Management & Support** - underperforming, remnant