

# WHAT COULD YOU DO WITH [100+] YEARS EXPERIENCE?

Our Agriculture and Food team has unparalleled experience across the industry and strong relationships with the majority of the strategics, enabling us to know the trends and strategies that can help lead your company to success and optimize its value.

## THE KIRCHNER DIFFERENCE

- **One-stop** resource of services but not one size fits all
- Unprecedented **industry experience and network**
- Boutique firm **structured for focused, high touch** service
- Helping you **decide** your path forward
- Experienced **operators, advisory experts** and proven asset managers
- Co-founded one of the **largest dedicated agtech funds** in N.A. and managed the first agtech fund in Canada
- **International reach**, local execution

### WHAT WE DO **indigo**

Advisor to lead investor in one of the largest PE financings (\$100M) for an Agtech company



Former investment became one of the largest Agtech company exits this millennium

**MONSANTO**

**BUNGE**

**KOCH**  
KOCH AGRONOMIC SERVICES, LLC

Acquirers of our clients include the likes of Monsanto, Bunge & Koch Agronomic Services



Kirchner Food Fellowship is an innovative, hands-on "impact" investment program. Harnessing the power of millennials to find, fund and assist promising socially responsible agricultural businesses.

"Kirchner was **tenacious in tracking down potential acquirers** and their industry experience and contacts were extremely helpful in completing this transaction."

-Greg Ikonen, Interim CEO of Mendel

"Kirchner Group brought a **deep understanding of the industry and relationships with strategic players**. The persistence they demonstrated from the beginning of the process to the completion of this transaction was **integral to our success.**"

-Bill Kirk, Chairman and CEO of Advanced BioNutrition Corp.

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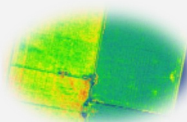
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**Our industry knowledge paired with our deep operational experience offer significant value add to your company or investment.**

#### AREAS OF SPECIALTY



Precision  
Agriculture



Biologicals



Seeds & Genetics



Animal Health



Nutrition

***One of the preeminent  
boutique  
merchant  
banks  
focusing  
on agriculture  
companies  
and their investors.***



#### SERVICES

- **M&A** - sell and buy side transaction advisory
- **Assessments** - strategic reviews, pros/cons, go forward options
- **Corporate Development** - licensing, strategic partnerships
- **Business Development** - commercialization, marketing
- **Operational Support** - interim management, workouts
- **Diligence** - outsourced due diligence for investors
- **Portfolio Management & Support** - underperforming, remnant

